SENATE BILL No. 271

DIGEST OF INTRODUCED BILL

Citations Affected: IC 24-4.7.

Synopsis: Telemarketing. Provides that for purposes of the telemarketing statute, a writing signed by the consumer includes an electronic transaction subject to the uniform electronic transactions act. Deletes the requirement that a contract made through a telephone solicitation call must comply with all other statutes.

Effective: July 1, 2002.

Young R Michael

January 7, 2002, read first time and referred to Committee on Commerce and Consumer Affairs.





Second Regular Session 112th General Assembly (2002)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in this style type, and deletions will appear in this style type.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or *this style type* reconciles conflicts between statutes enacted by the 2001 General Assembly.

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SENATE BILL No. 271

A BILL FOR AN ACT to amend the Indiana Code concerning consumer sales and credit.

Be it enacted by the General Assembly of the State of Indiana:

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1	SECTION 1. IC 24-4.7-2-7.5 IS ADDED TO THE INDIANA
2	CODE AS A NEW SECTION TO READ AS FOLLOWS
3	[EFFECTIVE JULY 1, 2002]: Sec. 7.5. "Signed by the consumer"
4	includes electronic signatures:
5	(1) created, generated, sent, communicated, or stored by the

- (1) created, generated, sent, communicated, or stored by the consumer; and
- (2) subject to IC 26-2-8.

SECTION 2. IC 24-4.7-4-4, AS ADDED BY P.L.189-2001, SECTION 1, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2002]: Sec. 4. (a) This section does not apply to any of the following:

- (1) A sale in which:
 - (A) no prior payment is made to a merchant;
 - (B) an invoice accompanies the goods or services; and
 - (C) a consumer is allowed seven (7) days to cancel the services or return the goods without obligation for payment.
- (2) A contractual agreement that:



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1	(A) requires payment; and	
2	(B) allows the consumer at least ten (10) days to cancel the	
3	contract and receive a full refund of the payment.	
4	(3) A sale regulated by 170 IAC 7-1.1-19.	
5	(4) A newspaper subscription executed through a telephone call.	
6	(b) A contract made under a telephone sales call is not valid and	
7	enforceable against a consumer unless the contract complies with this	
8	section.	
9	(c) A contract made under a telephone sales call must satisfy all of	
10	the following:	
11	(1) The contract must be reduced to writing and signed by the	
12	consumer.	
13	(2) The contract must comply with all other applicable laws.	
14	(3) (2) The contract must contain the name, address, and business	
15	telephone number of the seller, the total price of the contract, and	
16	a detailed description of the goods or services being sold.	
17	(4) (3) The description of goods or services as stated in the	
18	contract must be the same as the description principally used in	
19	the telephone solicitation.	
20	(5) (4) The contract must contain, in bold, conspicuous type	
21	immediately preceding the signature the words "you are not	
22	obligated to pay any money unless you sign this contract and	
23	return it to the seller".	
24	(6) (5) The contract may not exclude from its terms any oral or	_
25	written representations made by the telephone solicitor to the	
26	consumer in connection with the transaction.	

